









# **IPO INSIGHTS**



**GLOBAL HEALTH (Medanta) LIMITED** 

Issue Dates - Opens: 03-11-2022 | Closes: 07-11-2022

**IPO Note** 

- 1. Found by world renowned surgeon Dr. Naresh Trehan
- 2. Largest private multi-specialty tertiary care providers operating in **Northern and Eastern India**
- Only Indian private hospital to be featured in the list of top 200 global hospitals in 2021
- 4. Consistent Financial Performance
- **Major Portion Offer for Sale**

Rating

**★★★ (GOOD)** 

### IPO SNAPSHOT

**Issue Size** 

₹ 2205.57 Crores

**Issue Type** 

Fresh Issue and Offer For Sale

Fresh Issue

₹ 500 Crores

Offer for Sale

₹ 1705.57 Crores

**Face Value Per Share** 

₹ 2

**Price Band Per Share** 

₹ 319 - ₹ 336

**Minimum Lot Size** 

44 shares

**Listing On** 

**BSE,NSE** 

Registrar to the Issue

**KFin Technologies Limited** 

### IPO SNAPSHOT – Global Healthcare Ltd.

- Found by world renowned cardio-vascular and cardio-thoracic surgeon Dr. Naresh Trehan
  Largest private multi-specialty tertiary care providers operating in Northern and Eastern India in terms of bed capacity & operating revenues amongst the players that operate in the North and Eastern Region in India
  - Key Specialties: Cardiology and Cardiac Sciences, Neurosciences, Oncology, Digestive and Hepatobiliary sciences, orthopaedics, liver transplant and kidney and urology.
- Under brand 'Medanta' network of 5 hospitals currently in operation at Gurugram, Indore,
  Ranchi, Lucknow and Patna
- One hospital in Noida is Under-Construction
- As of June 30, 2022, healthcare services provided in over 30 medical specialties and engage over 1300 doctors led by experienced department heads and spanning an area of 4.7 million square feet
- Operational Hospitals have 2467 installed beds
- Hospital at Gurugram ranked as the best private hospital in India for 3 consecutive years in 2020, 2021 and 2022
- Only Indian private hospital to be featured in the list of top 200 global hospitals in 2021
- Featured in the list of top 250 global hospitals in 2022 by Newsweek
- In Fiscal 2021, Medanta took the out-patient department pharmacies in-house at their Gurugram, Lucknow, Indore, and Ranchi hospitals, and launched out-patient department pharmacy at south Delhi clinic and home care services in Gurugram and New Delhi. In Fiscal 2022, they launched the out-patient department pharmacy at their Patna hospital.

## Competitive Strengths

**About the** 

**Company** 

- Tertiary & Quarternery Care Provider in India, recognized for clinical expertise particularly in dealing with complicated cases
- Focus on clinical research and academics
- Doctor-led hospitals driven by skilled and experienced doctors in healthcare space
- Large-scale hospitals with sophisticated infrastructure, medical equipment and technology
- Track record of operational and financial performance
- Focus on under-served areas with dense population, presence in top or capital cities of large states
- Growth opportunities in existing facilities and diversification into new services including digital health
- Experienced Senior Management & Institutional Shareholder Support

# Financials (₹ in Crores)

| Particulars             | FY 2020 | FY 2021 | FY 2022 | Y-o-Y  |
|-------------------------|---------|---------|---------|--------|
| Revenue from Operations | 1500.42 | 1446.74 | 2166.59 | 49.76% |
| EBITDA                  | 230.45  | 222.85  | 489.76  | 120%   |
| EBITDA Margin           | 15.4%   | 15.4%   | 22.6%   |        |
| Profit After Tax        | 36.33   | 28.81   | 196.20  | 581%   |
| Profit After Tax Margin | 2.42%   | 1.99%   | 9.06%   |        |

Debt to Networth = 0.52

**Valuation** 

Attributing Q1FY23 Annualized Earnings, asking P/E = 38.37

### Peers

| Name Of the Company         | TTM P/E |  |
|-----------------------------|---------|--|
| Apollo Hospital Enterprises | 58.53   |  |
| Fortis Healthcare Ltd       | 37.31   |  |
| Max Healthcare Institute    | 68.55   |  |
| Narayana Hrudayalaya        | 43.33   |  |

#### **Promoters**

Dr. Naresh Trehan

## Objects of the issue

- Fresh Issue for Repayment or Prepayment of borrowings for subsidiaries GHPPL & MHPL
  - Offer for Sale

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